

Statement: I have developed a blend of experience and educational skills that have enabled me to consistently deliver solutions to business strategy and economic policy problems. This expertise ranges from value chain analysis to advising senior industry leaders, international institutions and governments on matters of corporate strategy, finance and investment.

PERSONAL INFORMATION

Name FARREL JOSEPH ELLIOTT
E-mail farrel269@yahoo.com, farrel269@gmail.com

WORK EXPERIENCE

- Dates (from – to) SEPTEMBER 2008 TO PRESENT
- Name and address of employer International Finance Corporation (IFC), The World Bank Group.
- Type of business or sector Investment Climate Advisory.
- Occupation or position held **Program Coordinator – Removing Administrative Barriers to Investment in Sierra Leone**
Leading the implementation of the \$ 10m. Removing Administrative Barriers to Investment Program (RABI) at the Policy, Planning and Research Division of the Ministry of Trade in Sierra Leone. The program is jointly funded by the International Finance Corporation (IFC) and the Department for International Development. The program's objectives are:
 - To implement new organizational and procedural arrangements to support recent legislative changes in the business registration regime;
 - Introduce a tax policy and build capacity at the Ministry of Finance;
 - To assist in the removal of disincentives to business in tax and customs processes;
 - To encourage investments and exports through proactive promotional efforts and institutional building;
 - To support the country's effort to develop a tourism sector;
 - To support the country's effort to improve its ranking on the Doing Business Indicators;
 - To provide technical support to the Sierra Leone Business Forum (SLBF).
 - Coordinating with the DFID funded Private Sector Development Strategy Program (PSD) on issues dealing with Investment Climate reform. In concert with the IFC program manager and the PSD Coordinator providing monthly updates to the Permanent Secretary for the attention of the Minister of Trade and Industry.
- Main activities and responsibilities

- Dates (from – to) MARCH 2008 TO FEBRUARY 2009
- Name and address of employer United Nations Conference on Trade and Development. (UNCTAD) Geneva
- Type of business or sector Investment Advisory. Investment Promotion.
- Occupation or position held **Consultant – Investment Policy Review for Sierra Leone**
Provided analytical and advisory services for Sierra Leone's Investment Policy Review. Carried out an extensive review of projects and programmes relating to Foreign Direct Investment (FDI) issues, taking into account legal and regulatory frameworks for investment, investment promotion strategy and institutional setup for the promotion and aftercare of investment. The study also assessed components of the investment framework in connection to taxation; monetary and foreign exchange issues; corporate governance and the rule of law; competition; intellectual property and international trade and trade agreements.
- Main activities and responsibilities

- Dates (from – to) MAY 2007 TO JANUARY 2008

- Name and address of employer
ManoCap/ Business Development Initiative, Freetown, Sierra Leone
- Type of business or sector
Private Equity
- Occupation or position held
Investment Analyst
The Business Development Initiative is a technical assistance facility managed by ManoCap a \$ 6 million Private Equity Fund Manager in Sierra Leone making equity investments in post-conflict and emerging African economies. Key industries: FMCG, Agribusiness, Banking, Telecoms and Infrastructure. Conducted business assessment of potential investments; Constructed financial models of enterprise value; Conducted valuations of target companies; Initiated market research of potential investments.
- Dates (from – to)
OCTOBER 2003 TO AUGUST 2006
- Name and address of employer
United Nations Development Programme (UNDP) Sierra Leone
- Type of business or sector
Consulting
- Occupation or position held
UNDP Consultant & Assistant Chief Executive Officer, National Public Procurement Authority
Provided substantive and technical assistance to the Procurement Reform Steering Committee; Value for Money analysis of projects; Provided strategic transaction and procurement advisory services on financing of capital infrastructure, IT procurement and consultancy services; country spend profile excess of \$200 million per annum; Liaised between UNDP/IAPSO and other stakeholders in the reform process such as line ministries and other donor organisations such as the World Bank, Dfid, The European Union & The African Development Bank.
- Dates (from – to)
DECEMBER 2002 TO JULY 2003
- Name and address of employer
United Network of Youth Foundation, The Hague, The Netherlands
- Type of business or sector
International Non Governmental Organisation
- Occupation or position held
Office Manager
Developed project proposals for Institutional donors. Logical Framework application. Provided technical backstopping for programme desk officers. Provided terms of reference for interns. Conducted staff evaluation. Developed a 3-year business plan.
- Dates (from – to)
OCTOBER 1999 TO SEPTEMBER 2001
- Name and address of employer
The Ministry of Education, The Gambia
- Type of business or sector
Education
- Occupation or position held
Expatriate teacher
Taught English Language & Literature at Junior and Senior Secondary Schools. Coordinated the School's IT Project.
- Dates (from – to)
DECEMBER 1998
- Name and address of employer
United Nations Development Programme (UNDP)
- Type of business or sector
International Public Organisation
- Occupation or position held
Project/Administration Assistant
Special Service Agreement staff attached to the National Commission for Democracy and Human Rights. Assisted in managing the resources of the project to ensure efficiency in accordance with planned activities, and to ensure compliance with UNDP and UNOPS regulations. Assisted the Administrative and Financial Officer in supervision of all general services, personnel and logistics in matters related to the project, Preparation of budgets and financial reports for UNDP.

EDUCATION AND TRAINING

- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects covered
- Title of qualification awarded
- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects covered
- Title of qualification awarded
- Dates (from – to)
- Name and type of organisation providing education and training
- Principal subjects covered
- Title of qualification awarded

September 2006 to December 2007

Aston Business School,
Aston University United Kingdom

Business Finance, Accounting for Business, Strategic Management, Advanced Strategy, Marketing Management, International Business, Operations Management, Business Economics and Strategy, Business Ethics and Responsibility, Leadership Development, Innovation & Entrepreneurship, Organisational Behaviour.

Master of Business Administration (Strategic Management option).

September 2001 to December 2002

Maastricht Graduate School of Governance,
University of Maastricht The Netherlands

Financing Social Protection. Social Budgeting. Actuarial Mathematics and Actuarial Practice. Quantitative techniques in Health Care Financing. Socio-economics of Welfare States. Labour Economics. Organisational Behaviour. Economics of Insurance and Pensions. Public Finance and Policy Analysis.

Postgraduate Diploma in Social Protection Financing. Completed coursework for MSc. Econs degree.

September 1987 to June 1990

Fourah Bay College,
University of Sierra Leone

Humanities

Bachelor of Arts.

**PERSONAL SKILLS
AND COMPETENCES**

SOCIAL SKILLS
AND COMPETENCES

I have strong persuasion skills and have developed my leadership ability through years of interaction and work in multicultural environments and have learnt to work with and manage people of different personalities.

ORGANISATIONAL SKILLS
AND COMPETENCES

My senior level work experience has also given me the ability to understand and work in complex environments involving managing resource and stakeholder management.

Experience in delivering training seminars internationally.

Experience in managing and controlling budgets.

TECHNICAL SKILLS
AND COMPETENCES

Strong financial modelling skills with Excel.

Excellent understanding of project management methodologies.

Expert in application of various consulting methodologies to resolving critical business problems in strategy and operations.

Due to my extensive consulting experience I have developed very strong analytical skills such the ability to locate, assimilate and organize new information rapidly and the capacity to break-down complex content for diverse audiences and defend independent conclusions.

ARTISTIC SKILLS
AND COMPETENCES.

Music.

OTHER SKILLS
AND COMPETENCES

Fluent public speaker. Part-time tutor, The Institute of Public Administration and Management, University of Sierra Leone. (Modules: Logistics, Supply Chain, Business Strategy and Budgeting). Delivered papers and presentations at international seminars and conferences in the UK, the US and in Africa.

ANNEXES

Trainings delivered	Crown Agents, UK. 2006. Modernising Procurement Seminar. University of Sierra Leone. 2006. 2008. Procurement Management. Supply Chain Management. Business Strategy and Budgeting.
Team Leadership experience	World Bank funded Procurement Capacity Building Assessment Mission, Accra, Ghana 2006.
Other consulting assignments	Procurement Advisor – Pannell Kerr Forster/Global Fund. Business & Asset Valuation of the Mining and General Services Company – Pennarth Greene/National Commission for Privatisation, Sierra Leone. Lead Consultant – Development of manual of procedures for The Gambia Enterprise and Skills Development Fund. FJP International. Banjul, The Gambia. Local consultant – Business landscape study of Sierra Leone: The Africa Group
International Conference Presentation	International Procurement Conference, Florida, USA 2004 "Procurement Reform in Sierra Leone, A Public Choice model of analysis"
Professional short courses attended	Advanced Financial Analysis and Valuation modelling, Accra, August 2007. Project Cycle Management Training, European Union Delegation/ NAO/ Government of Sierra Leone, March 2008. Doing Advisory Services Training, Sandton, Johannesburg, South Africa. IFC. February 2009.
Membership of professional Associations	Association of MBAs. Chartered Management Institute. Chartered Institute of Management Accountants – Student member: Managerial level.